

Reference Number: - 45/SIIDCUL/2020.

**Request for Expression of Interest (REoI)**  
**For selection of professional consulting agency for empanelment of Project Management Unit (To provide Investment Promotion, Investment mobilization and Project Management advisory etc.) at State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL), Uttarakhand.**



**सर्वेषां विकासाय**

07<sup>th</sup> August 2020

**State Infrastructure and Industrial Development Corporation of  
Uttarakhand Limited (SIIDCUL), Uttarakhand**

**Regd. Office: 29, IIE (IT Park), Sahastradhara Road, Dehradun,  
Uttarakhand, India : 248001 | Phone: 0135-2708100 / 2608092**



## State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL),

Regd. Office: 29, IIE (IT Park), Sahastradhara Road, Dehradun, Uttarakhand, India:  
248001 | Phone: 0135-2708100 / 2608092

**NIT NO. 45/SIIDCUL/2020.**

## TENDER NOTICE

State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL) invites expression of interest from reputed consultancy firms of national and international repute for empanelment of project management unit (PMU) (to provide investment promotion, investment mobilization and project management advisory etc.). The EoI document can be downloaded from the website <https://www.siidcul.com/> or <http://uktenders.gov.in> from 07 August 2020 10.00 AM onwards. The last date of submission of EoI is upto 07 September 2020 02.00 PM, through online mode only at <http://uktenders.gov.in>. In future any notices / information related to this EoI notice shall be uploaded on <https://www.siidcul.com/> or <http://uktenders.gov.in> only.

**Managing Director**  
SIIDCUL

## **NOTICE INVITING EoI**

**FOR**

### **SELECTION OF PROFESSIONAL CONSULTING AGENCY FOR EMPANELMENT OF PROJECT MANAGEMENT UNIT (PMU) (TO PROVIDE INVESTMENT PROMOTION, INVESTMENT MOBILIZATION AND PROJECT MANAGEMENT ADVISORY ETC.)**

SIIDCUL, which is a Government of Uttarakhand Enterprise, was incorporated as a Limited Company in the year 2002 by Government of Uttarakhand. It was established primarily with an objective of providing overall industrial development of the state by developing necessary infrastructure and industrial in the state of Uttarakhand directly or through special purpose vehicles, investments assisted companies etc.

SIIDCUL has developed 7 world Integrated Industrial Estate (IIEs) facilitating and promoting industrial and economic development. IIEs have industrial, Institutional, commercial and residential facilities incorporated within ensuring access to hospital, schools, banks, malls and hotels.

State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL), Uttarakhand invites expression of interest from reputed consultancy firms of national and international repute for the above-mentioned engagement.

The EoI can be downloaded from the website <https://www.siidcul.com/> or <http://uktenders.gov.in> Response to this Request for Expression of Interest (REoI) shall be deemed to have been done after careful study and examination of this document with full understanding of its implications.

The last date of submission of EoI is 07 September 2020 (Monday) 02.00 PM. The Submission will be accepted through online mode only at <http://uktenders.gov.in>.

The Consulting Agency will be selected as per **QCBS method (70:30)** in accordance with the procedures of Uttarakhand Procurement Rules, 2017 along with all subsequent amendments.

Any Addendum / Corrigendum including any date extension and clarifications will be uploaded only on [www.uktenders.gov.in](http://www.uktenders.gov.in) / <https://www.siidcul.com/> and will not be published in newspapers. Hence, interested Consultant should regularly visit these websites to keep them abreast with the latest developments.

Issuer

**Managing Director**

**State Infrastructure and Industrial Development Corporation of Uttarakhand Limited**

**(SIIDCUL), Uttarakhand**

**29, IIE (IT Park), Sahastradhara Road, Dehradun**

**Uttarakhand, India**

## **Instruction to bidders for Online Bid Submission**

1. All the interested bidders are required to obtain Digital Signature certificate (DSC) from one of the authorized Certifying Authorities (CA).
2. Bids shall be submitted online on the same e-GPS portal i.e. <http://www.uktenders.gov.in> after signing them electronically using a Digital Signature Certificate (DSC) within the stipulated time as mentioned in tender time schedule (Key Dates). Online bids, ready for submission/upload, shall include bidding document, scanned copy of Cost of bidding document, Earnest Money Deposit & all the supporting Documents in support of qualification other than rates filled by the bidder in BOQ.
3. The instructions given below are meant to assist the bidders in registering on portal i.e <http://www.uktenders.gov.in>, prepare their bids in accordance with the requirements and submitting their bids online on the Portal. More information useful for submitting online bids on the Portal may be obtained at: <http://www.uktenders.gov.in>.

### **REGISTRATION:**

1. The bid document shall be published on <http://www.uktenders.gov.in> on the time mentioned in the tender time schedule.
2. All the interested bidders are required to obtain Digital Signature certificate (DSC) from one of the authorized Certifying Authorities (CA).
3. As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
4. Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.
5. The bidder should check the system generated confirmation statement on the status of the submission.
6. The bidder should upload sufficiently ahead of the bid closure time to avoid traffic rush and failure in the network.
7. The tender inviting officer is not responsible for any failure malfunction, or breakdown of the electronic system used during the e-procurement process.
8. The bidder will not be able to submit his/her bid after expiry of the date & time of submission of bid (server time). The date & time of bid submission shall remain unaltered even if the specified date of submission of bids declared as a holiday for the officer inviting the bid.
9. Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.
10. Bidder then logs in to the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.
11. For any technical related queries please call the Helpdesk. The 24 x 7 Help Desk Number is 0120-4200462, 0120-4001002.

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## 1. Invitation

The information contained in this request for expression of interest (hereinafter referred to as "REoI" document provided to the bidders, by State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL) or any of their employees or advisors, is provided to the Bidder(s) on the terms and conditions set out in this REoI document and all other terms and conditions subject to which such information is provided.

<b>REoI Document availability (Zero Date)</b>	07 August 2020 (Friday)
<b>Website for Downloading Tender Documents</b>	<a href="http://www.siidcul.com">www.siidcul.com</a> / <a href="http://uktenders.gov.in">http://uktenders.gov.in</a>
<b>Last date for receiving Queries</b>	17 August 2020 (Monday)
<b>Date of Pre-Bid Meeting</b>	20 August 2020 (Thursday)
<b>Response to queries</b>	24 August 2020 (Monday)
<b>EoI Submission Due Date (Online Only) At <a href="http://uktenders.gov.in">http://uktenders.gov.in</a></b>	07 September 2020 (Monday) – 02.00 PM
<b>EoI Opening</b>	07 September 2020 (Monday) – 03.00 PM
<b>Contact Details</b>	State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL) <b>Regd. Office:</b> 29, IIE (IT Park), Sahastradhara Road, Dehradun, Uttarakhand, India - 248001 Phone: 0135-2708100 / 2608092 / +91 – 9917492613 (DGM Commercial) Fax: 0135-2708109 Email: <a href="mailto:koranga_nk@rediffmail.com">koranga_nk@rediffmail.com</a>

Note:

1. SIIDCUL reserves the right to change any schedule of bidding process. Please visit SIIDCUL's website mentioned in the document regularly for the same.
2. Proposals must be received not later than time, date, venue mentioned in the Fact Sheet.
3. Proposals that are received after the deadline WILL NOT be considered in this procurement process.
4. Only Written communication will be considered for any queries raised against this EoI. The Pre-Bid Queries may also be raised through email ([koranga\\_nk@rediffmail.com](mailto:koranga_nk@rediffmail.com)).

## **2. Background**

### **2.1. About Uttarakhand**

Uttarakhand was formed on 9th November 2000 as the 27th State of India, when it was carved out of northern Uttar Pradesh. Located at the foothills of the Himalayan mountain ranges, it is largely a hilly State, having international boundaries with China (Tibet) in the north and Nepal in the east. On its north-west lies Himachal Pradesh, while on the south is Uttar Pradesh. The state is divided into two divisions, Kumaon and Garhwal, with 13 districts. The capital of Uttarakhand is Dehradun, which is also a railhead and the largest city in the region.

The State is rich in natural resources especially water and forests with many glaciers, rivers, dense forests and snow-clad mountain peaks. Besides, the State is also gifted with almost all major climatic zones, good rainfall, good rail and road communication, technical educational facilities, research laboratories, management institutes, etc.

SIIDCUL, which is a Government of Uttarakhand Enterprise, was incorporated as a Limited Company in the year 2002 by Government of Uttarakhand. It was established primarily with an objective of providing overall industrial development of the state by developing necessary infrastructure and industrial in the state of Uttarakhand directly or through special purpose vehicles, investments assisted companies etc.

SIIDCUL has developed 7 world Integrated Industrial Estate (IIEs) facilitating and promoting Industrial and economic development. These IIEs have Industrial, Institutional and Commercial and Residential facilities incorporated within, and ensuring access to hospital, schools, banks, malls and hotels.

SIIDCUL is in the process of selection of professional Consulting Agency to engage a Program Management Unit (PMU) for marketing its existing as well as upcoming land banks with an objective of attracting & mobilizing investments and thereby generating employment. In addition, the PMU will also assist SIIDCUL in various activities like Policy Advocacy, bid process management, contract and Procurement, Legal compliances etc.

### **2.2. Scope of Work**

The tentative Scope of Work for the proposed engagement will primarily consist of the following:

1. Investment Promotion and Facilitation
2. Project Appraisals
3. Policy Support
4. Contract and Procurement advisory
5. Bid Process Management etc.

The detailed scope and team composition would be defined in the RFP stage.

### 3. Criteria for Shortlisting

The bidder must possess the requisite experience, strength and capability in providing the services necessary to meet the requirements as described in the tender documents. The bidder must also possess the technical know-how and the financial wherewithal that would be required to successfully provide the services of 'Investment Promotion, Investment mobilization and Project Management Advisory' sought by the SIIDCUL for the entire period of the contract. The invitation to this REoI is open to all bidders who qualify the eligibility criteria as given below:

S. No.	Criteria	Documentary Evidence	Form to be Referred
1	<p><b>Legal Entity:</b></p> <p>The Bidder should be a single business entity (Any kind of JV/Consortium is not allowed) for the purpose of this invitation for RFP document. A business entity shall mean a Company registered in India under the Companies Act or a Partnership Firm registered under the Partnership Act or a Limited Liability Partnership registered under the LLP act of 2008 and operating for at least 05 years in similar kind of activity as of issuance of this EOI.</p>	Certificate of Registration / Incorporation	<b>FORM - 1</b>
2	<p><b>Financial Capacity:</b></p> <p>The firm should have a minimum average annual turnover of INR 25 crore from Indian operations in business consulting services in the previous three financial years (FY 2016-17, 2017-18 &amp; 2018-19) or (FY 2017-18, 2018-19 and 2019-20)</p>	Certificate from statutory auditor or CA / audited financial statements for the three previous Financial years (FY 2016-17, 2017-18 & 2018-19) or (FY 2017-18, 2018-19 and 2019-20)	<b>FORM - 2</b>
3	<p><b>Bidder's Experience:</b></p> <p>The Bidder should have experience in either of the following areas in the last <b>05 years</b>:</p> <p>Investment Promotion / Project Management consultancy</p> <p>Minimum one project with Government / Public Sector Entity in the last <b>05 years</b>.</p>	Letter of Award / Completion Certificate	<b>FORM - 3</b>
4	<p><b>Blacklisting:</b></p> <p>The bidder should not have been blacklisted / banned / debarred by any State / Central Government or their agencies in last <b>05 years</b></p>	Self-certification  Falsification and non-disclosure will lead to disqualification from the evaluation process.	<b>FORM - 4</b>



## 4. Evaluation Process

- i. SIIDCUL will constitute a Proposal Evaluation Committee to evaluate the responses of the bidders.
- ii. The Proposal Evaluation Committee constituted by SIIDCUL shall evaluate the responses to the REoI and all supporting documents / documentary evidence. Inability to submit requisite supporting documents / documentary evidence, may lead to rejection.
- iii. The decision of the Proposal Evaluation Committee in the evaluation of responses to the REoI shall be final. No correspondence will be entertained outside the process of evaluation with the Committee.

## 5. Instruction to the Bidders

### 5.1. Submission of REoI Responses

EoI shall be submitted online only on <http://uktenders.gov.in>, with clearly specifying details required as per forms provided in Annexure – 1 for Shortlisting Criteria. The evaluation will be done by the Evaluation Committee based on the documents submitted online.

### 5.2. EoI Preparation Costs

The bidder shall be responsible for all costs incurred in connection with participation in the REoI process, including, but not limited to, costs incurred in conduct of informative and other diligence activities, participation in meetings / discussions / presentations, preparation of EoI, in providing any additional information required by SIIDCUL to facilitate the evaluation process and other costs related to the bid process. SIIDCUL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

### 5.3. Language

The Proposal should be filled by the bidders in English language only. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Bidders. For purposes of interpretation of the documents, the English translation shall govern.

### 5.4. Late Submissions

- i. Hard copy of EoIs received after the due date and the specified time (including the extended period (if any) for any reason whatsoever, will not be entertained and will be returned unopened.
- ii. The EoI submitted by telex / telegram / fax / e-mail etc. shall not be considered. No correspondence will be entertained on this matter.
- iii. SIIDCUL reserves the right to modify and amend any of the above -stipulated condition / criterion depending upon project priorities vis-à-vis urgent commitments.

### 5.5. Contract Period

For two years from the date of signing of the Contract, subject to satisfactory performance of the Consultant to be reviewed periodically, at least once a year. The Contract may be extended on same terms and conditions for further periods, but not exceeding in aggregate one year.

## 5.6. Facilities to be provided by SIIDCUL:

- (i) All available data with SIIDCUL (Engagement Related only).
- (ii) Required permissions to visit the offices and sites.
- (iii) The Consultant's team shall be based at Registered Office / Regional Offices (List Attached at Annexure – 2) of SIIDCUL on full time / need basis.

SIIDCUL will provide space, printing facility, internet, transport (Project Related travelling with due approval from MD / GM SIIDCUL) and Furniture free of cost. However, the Consultant should bear all other office expenses like computer system, transport (Office Commutation, Personal travel etc).

## 6. Other Terms:

- i. SIIDCUL, their employees and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the REoI document.
- ii. SIIDCUL will issue the Request for Proposal (RFP) document only to the shortlisted bidders, as would be shortlisted based on this REoI document. The detailed technical evaluation would be specified in the RFP document.
- iii. Right to reject any or all Expressions of Interest - Notwithstanding anything contained in this document, the Authority reserves the right to accept or reject any EoI and to annul the Selection Process and reject all EoIs, at any time without any liability or any obligation for such acceptance, rejection or cancellation.
- iv. The Authority reserves the right to reject any Expression of Interest, if
  - a. At any time, a material misrepresentation is made or uncovered, or
  - b. The agency does not provide, within the time specified by the Authority, the supplemental information sought by the Authority for evaluation of the Expressions of Interest.
- v. At any time before the submission of Expression of Interest, the Authority may, whether at its own initiative or in response to a clarification requested by a potential Consultant, amend the EoI by issuing an Addendum / Corrigendum, which shall be uploaded on website [www.uktenders.gov.in](http://www.uktenders.gov.in) & [www.siidcul.com](http://www.siidcul.com) only and also may extend the deadline for submission of Expressions of Interest.

## Annexure-I (Forms to be Used for Submission of EOI Response)

### FORM - 1

#### Particulars of the Bidder

S. No.	Particular	Response
1.	Name of the Applicant	
2.	Name of the Firm/Agency	
3.	Registered Office Address	
4.	Date of Incorporation <b>(Copy of Certificate of incorporation to be enclosed)</b>	
5.	Constitution of Agency	
6.	GSTIN <b>(Copy to be enclosed)</b>	
7.	PAN <b>(Copy to be enclosed)</b>	
8.	Presence in India	
9.	Details of contact person/s	
10.	Any other details	

**Name:**

**Designation:**

**Contact No.:**

**Email id:**

**Postal address:**

**(Seal & Signature of Authorized signatory)**

**FORM - 2**  
**Financial Capacity of the Bidder**

Particulars	Amount (In INR Crore)			
	2016-17	2017-18	2018-19	2019-20
<b>Annual turnover</b> The firm should have a minimum average annual turnover of <b>INR 25 crore</b> from Indian operations in business consulting services in the previous three financial years (FY 2016-17, 2017-18 & 2018-19) or (FY 2017-18, 2018-19 and 2019-20) (Turnover of sister concerns / affiliates would not be considered)				
<b>Average Turnover for 3 years</b>				

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**(Signature of Authorized signatory)**

This is to certify that the above information has been examined by us on the basis of relevant documents & other relevant information and the information submitted above is as per record and as per details annexed.

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Signature, Address, Seal & Membership No. of Chartered Accountant

**FORM - 3**

**Experience of the bidder as per various conditions mentioned in Section 3**

<b>Assignment Name:</b>	<b>Approx. Value of Contract (in INR Crore):</b>
<b>Country:</b> <b>Location within Country:</b>	<b>Duration of Assignment (Months):</b>
<b>Name of Client:</b>	<b>Total no. of staff months:</b>
<b>Address of the Client:</b>	<b>Approx. value of services provided by your firm: (In INR Crore)</b>
<b>Start Date (Month/Year):</b>	<b>Completion Date (Month/Year):</b>
<b>Name of Associated Consultants, If Any:</b>	<b>No of professional staff-months provided by associated Consultants:</b>
<b>Name of Senior Staff (Project Director/Coordinator, Team Leader) involved and Functions Performed:</b>	
<b>Detailed Narrative Description of the Project:</b>	
<b>Firm's Name:</b>	<b>Authorized Signature:</b>

Note:- Documents viz. Letter of Award / Agreement, duly certified by the authorized signatory of the bidding company/Chartered Accountant to be enclosed in support of projects.

**FORM - 4**  
**Non-Blacklisting Certificate**  
**(To be Printed on Company Letter Head)**

**To**

**Date**

**Managing Director**

State Infrastructure and Industrial Development Corporation of Uttarakhand Limited  
(SIIDCUL), Uttarakhand

**Address:** 29, IIE (IT Park), Sahastradhara Road, Dehradun, Uttarakhand, India

**T.:** 0135-2708100 / 2608092 **F.:** Fax: 0135-2708109

**E.:** [gm@siidcul.com](mailto:gm@siidcul.com) | [koranga\\_nk@rediffmail.com](mailto:koranga_nk@rediffmail.com)

**Ref:** For selection of professional consulting agency to provide Investment Promotion, Investment mobilization and Project Management advisory services to State Infrastructure and Industrial Development Corporation of Uttarakhand Limited (SIIDCUL), Uttarakhand dated \_\_\_\_\_ August 2020

**Subject: Non-Blacklisting Declaration**

**Dear Sir,**

The bidder declares, warrants and represents that there is no blacklisting / ban / debarment by any State / Central Government or their agencies in last five years.

Thanking you,

**Yours Sincerely,**

**(Name, Seal & signature of the authorized signatory)**

**Place:**

## Annexure-II (List of SIIDCUL Offices)

S. No.	Office Address & Contact Details
1.	<p><b>SIIDCUL Regional Office, IIE IT Park, Dehradun, Uttarakhand</b>  <b>Phone No.:</b> 0135-2708100  <b>Regional Manager:</b> Mr. Shikar Saxena  <b>Co. No.:</b> +91 - 9719536093   <b>Email:</b> rmitpark@siidcul.com</p>
2.	<p><b>SIIDCUL Regional Office, IIE Pharmacy, Selaqui, Dehradun, Uttarakhand</b>  <b>Phone No.:</b> 0135-2708100  <b>Regional Manager:</b> Mr. Giridhar Singh Rawat  <b>Co. No.:</b> +91 - 7055319915   <b>Email:</b> rmselaqui@siidcul.com</p>
3.	<p><b>SIIDCUL Regional Office, IIE Haridwar, Haridwar, Uttarakhand</b>  <b>Phone No.:</b> 01334-235010  <b>Regional Manager:</b> Ms. Kusum Chauhan  <b>Co. No.:</b> +91 - 8755176343   <b>Email:</b> rmharidwar@siidcul.com</p>
4.	<p><b>SIIDCUL Regional OFFICE, IIE Pantnagar, Udham Singh Nagar, Uttarakhand</b>  <b>Phone No.:</b> 05947-250354  <b>Regional Manager:</b> Mr. Paritosh Verma  <b>Co. No.:</b> +91 - 9412923570   <b>Email:</b> rmpantnagar@siidcul.com</p>
5.	<p><b>SIIDCUL Regional Office, IIE Sitarganj, Udham Singh Nagar, Uttarakhand</b>  <b>Phone No.:</b> 05948-256085  <b>Regional Manager:</b> Mr. Paritosh Verma  <b>Co. No.:</b> 9412923570   <b>Email:</b> rmpantnagar@siidcul.com</p>
6.	<p><b>SIIDCUL Regional Office, IIE Escort Farm, Udham Singh Nagar</b>  <b>Phone No.:</b> 05947-262162  <b>Regional Manager:</b> Mr. Paritosh Verma  <b>Co. No.:</b> 9412923570   <b>Email:</b> rmpantnagar@siidcul.com</p>
7.	<p><b>SIIDCUL Regional Office, IIE Kotdwar, Pauri Garhwal, Uttarakhand</b>  <b>Phone No.:</b> 0138-2242902  <b>Regional Manager:</b> Mr. Mritunjay Singh  <b>Co. No.:</b> +91 - 9451516832   <b>Email:</b> rmkotdwar@siidcul.com</p>

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